# MANUFACTURING EXTENSION PARTNERSHIP Success Stories from the Field

## **Brogdon Tool & Die Inc**

Missouri Enterprise

**Aerospace Supplier Achieves AS-9100 Registration** 

#### **Client Profile:**

Brogdon Tool & Die Company was founded in 1966 in Frank Brogdon's home and quickly earned a reputation for excellent customer service and high quality work. By the mid 1980s, the company had begun manufacturing parts, assemblies and tooling for aerospace companies. Brogdon Tool & Die Company currently occupies a five building, 32,500 square foot complex in Blue Springs, Missouri. The company employs 30 people.

#### Situation:

As a supplier of custom components, parts and tooling to aerospace and related companies, Brogdon Tool & Die Company had to become registered to the current ISO9001:2000/AS9100 (B) standard in order to continue to serve its primary customers and grow its business. The company retained Missouri Enterprise, a NIST MEP network affiliate, for assistance.

#### Solution:

Missouri Enterprise provided project management, training, documentation preparation, implementation assistance and on-site and audit support.

#### Results:

- \* Met the comprehensive ISO9001:2000/AS9100 (B) requirements and passed their first registrar's assessment with no major nonconformances.
- \* Achieved the position in the top 10 percent of all AS9001 audits.
- \* Retained \$4.7 million in sales.
- \* Retained 10 jobs.
- \* Achieved a more competitive and profitable position.

### **Testimonial:**

"As a small business, we did not have the resources to commit full-time to our AS9100 Quality System upgrade. Missouri Enterprise provided that assistance. Our consultant, Curt Lopez, was extremely knowledgeable and very efficient in preparing us for our registration audit. Having been approved to this highest standard in the aero-space industry has assured us we will continue doing business with our current customers as well as opened doors with new customers."

Kevin Fryer, President

